

**AGREEMENT BETWEEN
LAKE COUNTY, FLORIDA
AND
GUARDIAN FUELING TECHNOLOGIES, INC.
FOR
FUEL PUMP CONTROLS**

RFP # 13-0203

This is an Agreement between Lake County, Florida, a political subdivision of the State of Florida, hereinafter referred to as COUNTY, by and through its Board of County Commissioners, and Guardian Fueling Technologies, Inc., a Florida Corporation, hereinafter referred to as CONTRACTOR.

WITNESSETH:

WHEREAS, the COUNTY has publicly submitted Request for Proposal (RFP) #13-0203 to retain a contractor to install and maintain a new fuel pump control system at one or more of the COUNTY'S existing fuel pump stations; and

WHEREAS, CONTRACTOR desires to perform such services subject to the terms of this Agreement;

NOW, THEREFORE, IN CONSIDERATION of the mutual terms, understandings, conditions, promises, covenants and payment hereinafter set forth, and intending to be legally bound, the parties agree as follows:

Article 1. Recitals

1.1 The foregoing recitals are true and correct and incorporated herein.

Article 2. Purpose

2.1 The purpose of this Agreement is for CONTRACTOR to install and, at the COUNTY'S option, maintain a new fuel pump control system at one or more of the COUNTY'S existing fuel pump stations.

2.2 The COUNTY's definition of a full maintenance and service repair contract, as embodied in this Agreement, is a contract that provides for the CONTRACTOR to assume all responsibility for obtaining all required licenses, permits, inspections, labor, materials, equipment, tools, and locating services for the installation and maintenance of a fuel pump control system at one or more COUNTY facilities. Such services shall encompass furnishing adequate and appropriate labor, materials, supplies equipment and supervision for the performance of the work set forth hereunder. *The scope of services represents the minimum standards required.*

Article 3. Scope of Services

3.1 On the terms and conditions set forth in this Agreement, the COUNTY hereby engages CONTRACTOR to perform services for the COUNTY in accordance with the Scope of Services, attached hereto and incorporated herein by reference as Exhibit A.

3.2 Term of Agreement. This Agreement shall commence on the date of execution by the Board of County Commissioners. The CONTRACTOR shall install the fuel pump controls at the four (4) designated locations within ninety (90) days of the issuance of the Notice to Proceed. The CONTRACTOR shall then provide one (1) year of maintenance service at no additional charge. The Agreement shall remain in effect until completion of the expressed and/or implied warranty period. The Agreement prices shall prevail for the full duration of the initial Agreement term.

3.3 Renewal Terms. Prior to or upon completion of the initial term of this Agreement, the COUNTY shall have the option to renew the maintenance portion of this Agreement for up to four (4) additional one (1) year periods. Prior to completion of each exercised term, the COUNTY may consider an adjustment to price based on changes in the applicable Consumer Price Index (CPI). It is the CONTRACTOR'S responsibility to request any pricing adjustment in writing under this provision. The CONTRACTOR'S written request for adjustment should be submitted thirty (30) calendar days prior to expiration of the then current contract term. The CONTRACTOR adjustment request must clearly substantiate the requested increase. The written request for adjustment should not be in excess of the relevant pricing index change. If no adjustment request is received from the CONTRACTOR, the COUNTY will assume that the CONTRACTOR has agreed that the optional term may be exercised without pricing adjustment. Any adjustment request received after the commencement of the new option period shall not be considered. The COUNTY reserves the right to reject any written price adjustments submitted by the CONTRACTOR and/or to not exercise any otherwise available option period based on such price adjustments. Continuation of this Agreement beyond the initial term, and any option subsequently exercised, is a COUNTY prerogative, and is not a right of the CONTRACTOR. This prerogative will be exercised only when such continuation is clearly in the best interests of the COUNTY.

3.4 It is understood and agreed that the COUNTY may purchase as many as two (2) additional systems from the CONTRACTOR during the full term of this Agreement; provided that these additional items or units represent the same manufacturer, model or brand, and unit price stated within the Scope of Services.

3.5 The CONTRACTOR shall supply the COUNTY with a minimum of one (1) set of comprehensive repair and parts manuals in CD format which identify the component parts, and which describe the appropriate process for repairing the equipment purchased by the COUNTY under this Agreement. The manuals shall be supplied prior to, or upon, delivery of the equipment. Final payment shall be withheld until such time as these manuals are received by the COUNTY.

3.6 The CONTRACTOR shall maintain a service facility in the Central Florida area (defined as Lake, Osceola, Orange, Seminole, Volusia, Marion, Polk or Sumter counties) during the term of this Agreement, or any renewal thereof.

Article 4. Payment

4.1 The COUNTY shall pay CONTRACTOR to for the installation of the fuel controls in accordance with the rates set forth in CONTRACTOR'S Pricing Section, attached hereto and incorporated herein as **Exhibit B**, with the total contract price for installation not to exceed **\$32,973.41**. This amount includes the installation cost at each site and the first year of maintenance. The COUNTY has the option to renew the maintenance portion of this Agreement for up to four (4) one-year terms, at the prices shown in **Exhibit B** for each additional year of maintenance.

4.2 Failure to complete any specific installation effort with the specifications and to the satisfaction of the COUNTY within the time stated for completion shall cause the CONTRACTOR to be subject to charges for liquidated damages in the amount of **\$160.00** for each and every calendar day that the product or service is not delivered and accepted. As compensation due the COUNTY for loss of use and for additional costs incurred by the COUNTY due to such untimely delivery, the COUNTY shall have the right to deduct the said liquidated damages from any amount due, or that may become due, to the CONTRACTOR under this Agreement, or to invoice the CONTRACTOR for such damages if the costs incurred exceed the amount due the CONTRACTOR.

4.3 CONTRACTOR shall submit invoices in the following manner:

A. Upon completion and acceptance of the installation of the fuel pump control system at each location, the CONTRACTOR shall submit an invoice including all installations. The COUNTY shall remit payment for the installation portion of this Agreement in a single payment. No invoices shall be submitted for the first year of maintenance.

B. The COUNTY shall, at the COUNTY'S sole option, exercise additional years of maintenance. The COUNTY shall, for each additional year of maintenance the COUNTY elects to utilize the services of the CONTRACTOR, issue to the CONTRACTOR a notice to proceed for that year's maintenance functions. Upon receipt of the notice to proceed, the CONTRACTOR shall invoice the COUNTY on a monthly basis, with the invoices being due by the tenth (10th) calendar day of each month.

4.4 All invoices shall contain the RFP and/or purchase order number, date and location of delivery or service. Failure to submit invoices in the prescribed manner will delay payment, the CONTRACTOR may be considered in default of this Agreement, and this Agreement may be

terminated at the option of the COUNTY. Invoices shall be submitted to the Lake County Fleet Division, at 32400 CR 473, Leesburg, Florida 34788.

4.5 The COUNTY shall make payment on all invoices in accordance with the Florida Prompt Payment Act, Sections 218.70 through 218.79, Florida Statutes.

4.6 Other than the expenses set forth in Exhibit B, CONTRACTOR shall not be entitled to payment for any expenses, fees, or other costs it may incur at any time and in any connection with its performance hereunder. The rates quoted in Exhibit B shall be deemed to provide full compensation to the CONTRACTOR for labor, equipment use, travel time and any other element of cost or price. These rates are assumed to be at straight time for all labor, except as otherwise noted. The CONTRACTOR shall comply with minimum wage standards, and/or any other wage standards specifically set forth in the Agreement and any other applicable laws of the State of Florida. If overtime is allowable under this Agreement, it will be covered under a separate item in special clauses.

4.7 In the event any part of this Agreement is to be funded by federal, state, or other local agency monies, the CONTRACTOR hereby agrees to comply with all requirements of the funding entity applicable to the use of the monies, including full application of requirements involving the use of minority firms, women's business enterprises, and labor surplus area firms. The CONTRACTOR is advised that payments under this Agreement may be withheld pending completion and submission of all required forms and documents required of the CONTRACTOR pursuant to the grant funding requirements. A copy of the requirements shall be supplied to the CONTRACTOR by the COUNTY upon request.

4.8 CONTRACTOR acknowledges and agrees that CONTRACTOR shall utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing use of the system to confirm the employment eligibility of:

- A. All persons employed by the CONTRACTOR during the term of this Agreement to perform employment duties within Lake County; and
- B. All persons, including subcontractors, assigned by the CONTRACTOR to perform work pursuant to the contract.

Article 5. Special Terms and Conditions

5.1 Certificate of Competency/Licensure. The CONTRACTOR shall, at all times through this Agreement, hold a valid Certificate of Competency or appropriate current license qualifying said CONTRACTOR to perform the work identified herein. If work for other trades is required in conjunction with this Agreement and will be performed by a sub-contractor, an applicable Certificate of Competency or license for the sub-contractor shall be submitted to the COUNTY.

5.2 Addition/Deletion of Facilities.

A. Addition of Facilities. Although this Agreement identifies specific facilities to be serviced, it is hereby agreed and understood that any COUNTY department or agency facility may be added to this Agreement at the option of the COUNTY. The CONTRACTOR shall be invited to submit price quotes for these additional facilities. If these quotes are determined to be fair and reasonable, then the additional work will be awarded to the CONTRACTOR. The additional site(s) shall be added to this Agreement by formal modification. The COUNTY may obtain price quotes for the additional facilities from other vendors in the event that fair and reasonable pricing is not obtained from the CONTRACTOR, or for other reasons at the COUNTY's discretion.

B. Deletion of Facilities. Although this solicitation identifies specific facilities to be serviced, it is hereby agreed and understood that any COUNTY department or agency may delete service for any facilities when such service is no longer required during the Agreement term upon fourteen (14) calendar days written notice to the CONTRACTOR.

5.3 Acceptance of Services. The services rendered under this Agreement shall not be deemed complete until accepted by the COUNTY and shall be in compliance with the terms herein, fully in accord with the specifications and of the highest quality. In the event that the service does not conform to the specifications, the COUNTY reserves the right to terminate the Agreement or to initiate corrective action on the part of the CONTRACTOR. The CONTRACTOR shall not assess any additional charges for any conforming action taken by the COUNTY under this clause, and the COUNTY will not be responsible to pay for any product or service that does not conform to the Agreement specifications. In addition, any defective product or service or any product or service not delivered or performed by the date specified in the purchase order or this Agreement may be procured by the COUNTY on the open market, and any increase in cost may be charged against the CONTRACTOR. Any cost incurred by the COUNTY in any re-procurement plus any increased product or service cost shall be withheld from any monies owed to the CONTRACTOR by the COUNTY for any contract or financial obligation.

5.4 Correction of Deficiencies and Defects. The CONTRACTOR shall promptly correct all apparent and latent deficiencies and/or defects in work and/or any work that fails to conform to the Agreement regardless of project completion status. All corrections shall be made within five (5) calendar days after such rejected defects, deficiencies, and/or non-conformances are verbally reported to the CONTRACTOR by the COUNTY'S designated representative, who may confirm all such verbal reports in writing. The CONTRACTOR shall bear all costs of correcting such rejected work. If the CONTRACTOR fails to correct the work within the period specified the COUNTY may, at its discretion, notify the CONTRACTOR, in writing, that the CONTRACTOR is subject to contractual default provisions if the corrections are not completed to the satisfaction of the COUNTY within ten (10) calendar days of receipt of the notice.

5.5 Key Contractor Personnel/Supervision.

A. The CONTRACTOR shall employ only qualified operators and workers who are skilled to perform electrical repair and maintenance services. All workers shall discharge their

duties in a courteous and efficient manner. It shall be the duty of the CONTRACTOR to maintain a close check over its employees to ensure a high standard of service. The CONTRACTOR is to maintain an adequate number of employees to satisfactorily perform scheduled operations. The CONTRACTOR shall demonstrate the ability to provide trustworthy, reliable employees and shall make a good faith effort to retain the same employees on the same schedule in the same areas. The CONTRACTOR shall notify, via email, the COUNTY immediately of all changes in personnel.

B. The CONTRACTOR shall provide all necessary supervision for work done on COUNTY property. The CONTRACTOR'S supervisors shall be literate and able to communicate fully in the English language, because of the necessity to read job instructions and signs, as well as the need for conversing with management personnel. CONTRACTOR'S supervisors shall also be capable of communicating fully with all employees in the event they do not speak English. The COUNTY will be the sole judge as to whether the communication level is appropriate. The CONTRACTOR shall provide documentation that the supervisor has the necessary skills and is paid at a higher rate than other workers. In the event of sickness or any absence of the regular supervisor, the CONTRACTOR shall provide a substitute of equal or greater skill. The CONTRACTOR shall be required to provide the name and position within the company of the supervisor assigned to the COUNTY. The CONTRACTOR shall provide a telephone answering service for use of the supervisors for work related messages. The CONTRACTOR shall provide a cell phone number to the COUNTY. All authorized communications giving to the supervisor by the COUNTY, and all contract related decisions made by the supervisor, shall be binding on the CONTRACTOR.

5.6 Minimum Wages. Under this Agreement, the wage rate paid to all laborers, mechanics and apprentices employed by the CONTRACTOR for the work performed under this Agreement, shall not be less than the prevailing wage rates for similar classifications of work as established by the Federal Government and enforced by the U.S. Department of Labor, Wages and Hours Division, and Florida's Minimum Wage requirements in Article X, Section 24 (f) of the Florida Constitution and enforced by the Florida Legislature by statute or the State Agency for Workforce Innovation by rule, whichever is higher.

5.7 Accident Prevention and Barricades. Precautions shall be exercised at all times for the protection of persons and property. The CONTRACTOR shall conform to all relevant federal, state, and local regulations during the course of such effort. Any fines levied by the governmental authorities having jurisdiction over the work shall be borne by the CONTRACTOR. Barricades shall be provided by the CONTRACTOR when work is performed in areas traversed by persons, or when deemed necessary by the COUNTY.

5.8 Protection of Property. All existing structures, utilities, services, roads, trees, shrubbery, and property, both public and in which the COUNTY has an interest shall be protected against damage or interrupted services at all times by the CONTRACTOR during the term of this Agreement, and the CONTRACTOR shall be held responsible for repairing or replacing property to the satisfaction of the COUNTY which is damaged by reason of the CONTRACTOR'S operation on the property. In the event the CONTRACTOR fails to comply with these

requirements, the COUNTY reserves the right to secure the required services and charge the costs of such services back to the CONTRACTOR.

5.9 Clean-Up. All unusable materials and debris shall be removed from the premises at the end of each work day, and disposed of in an appropriate manner. Upon final completion, the CONTRACTOR shall thoroughly clean up all areas where work has been involved as mutually agreed upon with the associated COUNTY project manager.

5.10 Permits and Fees. The CONTRACTOR is responsible for ensuring that all licenses and permits required to complete the work under this Agreement are obtained, and shall comply with all laws, ordinances, regulations, and building or other code requirements applicable to the work contemplated herein. All fees are to be paid by the CONTRACTOR. Damages, penalties, and/or fines imposed on the COUNTY or the CONTRACTOR for failure to obtain required licenses, permits, inspection or other fees shall be borne by the CONTRACTOR.

5.11 Warranty. The CONTRACTOR agrees that, unless expressly stated otherwise in this Agreement, the products and/or services furnished under this Agreement shall be covered by the most favorable commercial warranty the CONTRACTOR gives to any customer for comparable quantities of products and/or services and the rights and remedies provided herein are in addition to said warranty and do not limit any right afforded to the COUNTY by any other provision of this Agreement.

5.12 Equipment Warranty. In addition to all other warranties that may be supplied by the CONTRACTOR, the CONTRACTOR shall warrant its products and/or service against faulty labor and/or defective material, for a minimum period of one (1) year after the date of acceptance and labor, materials and/or equipment by the COUNTY. This warranty requirement shall remain in force for the full one (1) year period; regardless of whether the CONTRACTOR is under contract with the COUNTY at the time of the defect. Any payment by the COUNTY on behalf of the goods or services received from the CONTRACTOR does not constitute a waiver of these warranty provisions.

The CONTRACTOR shall be responsible for promptly correcting any deficiency, at no cost to the COUNTY, within five (5) calendar days after the COUNTY notifies the CONTRACTOR of such deficiency in writing. If the CONTRACTOR fails to honor the warranty and/or fails to correct or replace the defective work or items within the period specified, the COUNTY may, at its discretion, notify the CONTRACTOR, in writing, that the CONTRACTOR may be debarred as a COUNTY vendor, and/or become subject to contractual default if the corrections or replacements are not completed to the satisfaction of the COUNTY within five (5) calendar days of receipt of the notice. If the CONTRACTOR fails to satisfy the warranty within the period specified in the notice, the COUNTY may (a) place the CONTRACTOR in default of its contract, and/or (b) procure the products or services from another source and charge the CONTRACTOR for any additional costs that are incurred by the COUNTY for this work or items; either through a credit memorandum or through invoicing.

5.13 Materials Shall be New and Warranted Against Defects. The CONTRACTOR hereby agrees and acknowledges that all materials, except where recycled content is specifically requested, supplied by the CONTRACTOR in conjunction with this Agreement shall be new, warranted for their merchantability, and fit for a particular purpose. In the event any materials supplied to the COUNTY hereunder are found to be defective or do not conform to the specifications: (a) the materials may be returned to the CONTRACTOR at the CONTRACTOR'S expense and the contract cancelled or (2) the COUNTY may require the CONTRACTOR to replace the materials at the CONTRACTOR'S expense.

5.14 Termination. This Agreement may be terminated by the COUNTY upon thirty (30) days advance written notice to CONTRACTOR. Upon receipt of such notice, the CONTRACTOR shall not incur any additional costs under this Agreement. If any work hereunder is in progress but not completed as of the date of termination, this Agreement may be extended upon written approval of the COUNTY until said work is completed and accepted.

A. Termination for Convenience. In the event this Agreement is terminated or cancelled upon the request and for the convenience of the COUNTY with the required thirty (30) day advance written notice, the COUNTY shall reimburse the CONTRACTOR for actual work satisfactorily completed. The COUNTY shall be liable only for reasonable costs incurred by the CONTRACTOR prior to notice of termination. The COUNTY shall be the sole judge of 'reasonable costs.'

B. Termination for Cause. Termination by the COUNTY for cause, default, or negligence on the part of the CONTRACTOR shall be excluded from the foregoing provision. Termination costs, if any, shall not apply. The CONTRACTOR will be notified by letter of the COUNTY'S intent to terminate, but the 30-day advance notice requirement is waived in the event of termination for cause, and the COUNTY may procure the required goods and/or services from any source, and use any method, deemed in its best interest. All re-procurement costs shall be borne by the CONTRACTOR. In the event of termination for cause, the COUNTY further reserves the right to suspend or debar the CONTRACTOR in accordance with the appropriate COUNTY ordinances, resolutions and/or administrative orders.

C. Termination Due to Unavailability of Funds in Succeeding Fiscal Years. When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, this Agreement shall be canceled and the CONTRACTOR shall be reimbursed for the reasonable value of any non-recurring costs incurred but not amortized in the price of the supplies or services/tasks delivered under this Agreement.

5.15 Assignment of Agreement. This Agreement shall not be assigned except with the written consent of the COUNTY'S Procurement Services Director. No such consent shall be construed as making the COUNTY a party to the assignment or subjecting the COUNTY to liability of any kind to any assignee. No assignment shall under any circumstances relieve the CONTRACTOR of liability and obligations under this Agreement and all transactions with the COUNTY must be through the CONTRACTOR. Additionally, unless otherwise stipulated herein, the CONTRACTOR shall notify and obtain prior written consent from the COUNTY prior to being acquired or subject to a hostile takeover. Any acquisition or hostile takeover without the prior consent of the COUNTY may result in termination of this Agreement for default.

5.16 Insurance. CONTRACTOR shall purchase and maintain at all times during the term of this Agreement, without cost or expense to the COUNTY, policies of insurance from a company or companies authorized to do business in the State of Florida, and which are acceptable to the COUNTY, insuring the CONTRACTOR against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the CONTRACTOR under the terms and provisions of this Agreement. The CONTRACTOR is responsible for timely provision of certificate(s) of insurance to the COUNTY at the certificate holder address evidencing conformance with the Agreement requirements, and the CONTRACTOR shall not commence work under the Agreement until COUNTY has received an acceptable certificate or certificates of insurance evidencing conformance with the Agreement requirements. Such policies of insurance and confirming certificates of insurance shall insure the CONTRACTOR is in accordance with the following minimum limits and coverage:

- (i) General Liability insurance on forms no more restrictive than the latest edition of the Occurrence Form Commercial General Liability policy (CG 00 01) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$1,000,000/2,000,000
Products-Completed Operations	\$2,000,000
Personal & Adv. Injury	\$1,000,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	Included

- (ii) Automobile liability insurance, including owned, non-owned and hired autos with the following minimum limits and coverage:

Combined Single Limit	\$1,000,000
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- (iii) Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Chapter 440, Florida Statutes, and/or any other applicable law requiring workers' compensation (Federal, maritime, etc.). If not required by law to maintain workers' compensation insurance, the CONTRACTOR must provide a notarized statement that if any of CONTRACTOR'S employees are injured, CONTRACTOR will not hold the COUNTY responsible for any payment or compensation.

- (iv) Employers Liability insurance with the following minimum limits and coverage:

Each Accident	\$1,000,000
Disease-Each Employee	\$1,000,000
Disease-Policy Limit	\$1,000,000

(v) Professional liability and/or specialty insurance (medical malpractice, engineers, architect, consultant, environmental, pollution, errors and omissions, etc.) as applicable, with minimum limits of \$1,000,000 and annual aggregate of \$2,000,000.

(vi) **Lake County, A Political Subdivision Of The State Of Florida, and the Board Of County Commissioners**, shall be named as additional insured as their interest may appear on all applicable liability insurance policies.

(vii) Certificates of insurance shall provide for a minimum of thirty (30) days prior written notice to the COUNTY of any change, cancellation or nonrenewal of the required insurance. It is the CONTRACTOR'S specific responsibility to ensure that any such notice is provided within the stated timeframe to the certificate holder.

(viii) Certificates of insurance shall identify the RFP number in the Description of Operations section of the Certificate.

(ix) The Certificate holder shall be: LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA, AND THE BOARD OF COUNTY COMMISSIONERS, P.O. BOX 7800, TAVARES, FL 32778-7800.

(x) Certificates of insurance shall evidence a waiver of subrogation in favor of the COUNTY, that coverage shall be primary and noncontributory, and that each evidenced policy includes a Cross Liability or Severability of Interests provision, with no requirement of premium payment by the COUNTY.

(xi) CONTRACTOR shall be responsible for subcontractors and their insurance. Subcontractors are to provide certificates of insurance to the CONTRACTOR evidencing coverage and terms in accordance with the CONTRACTOR's requirements.

(xii) All self-insured retentions shall appear on the certificate(s) and shall be subject to approval by the COUNTY. At the option of the COUNTY, the insurer shall reduce or eliminate such self-insured retentions, or the CONTRACTOR or subcontractor shall be required to procure a bond guaranteeing payment of losses and related claims expenses.

(xiii) The COUNTY shall be exempt from, and in no way liable for, any sums of money, which may represent a deductible or self-insured retention in any insurance policy. The payment of such deductible or self-insured retention shall be the sole responsibility of the CONTRACTOR and/or subcontractor providing such insurance.

(xiv) Failure to obtain and maintain such insurance as set forth above will be considered a breach of contract and may result in termination of this Agreement for default.

(xv) Neither approval by the COUNTY of any insurance supplied by the CONTRACTOR or Subcontractor(s), nor a failure to disapprove that insurance, shall relieve the CONTRACTOR or Subcontractor(s) of full responsibility for liability,

damages, and accidents as set forth herein.

5.17 Indemnity. The CONTRACTOR shall indemnify and hold the COUNTY and its agents, officers, commissioners or employees harmless for any damages resulting from failure of the CONTRACTOR to take out and maintain the above insurance. Additionally, the CONTRACTOR agrees for good and valuable consideration in the amount of ten dollars (\$10.00) to indemnify, and hold the Board of County Commissioners, Lake County, Florida, and its officers, commissions, employees and agents free and harmless from and against any and all losses, penalties, damages, settlements, costs, charges, professional fees or other expenses or liabilities of any kind arising out of, relating to or resulting from the performance of the CONTRACTOR's duties set forth in this Agreement by the CONTRACTOR or its employees, agents, servants, partners, principals, subcontractors or representatives. The CONTRACTOR shall pay all claims and losses in connection therewith, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the COUNTY, where applicable, including appellate proceedings, and shall pay all costs, judgments and attorney's fees which may be incurred thereon. The CONTRACTOR expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the CONTRACTOR shall in no way limit the responsibility to indemnify, keep and save harmless and defend the COUNTY or its officers, employees, agents and instrumentalities as provided herein.

5.18 Independent Contractor. The CONTRACTOR agrees that it shall be acting as an independent contractor and shall not be considered or deemed to be an agent, employee, joint venturer, or partner of the COUNTY. The CONTRACTOR shall have no authority to contract for or bind the COUNTY in any manner and shall not represent itself as an agent of the COUNTY or as otherwise authorized to act for or on behalf of the COUNTY.

5.19 Retaining Other Contractors. Nothing herein shall be deemed to preclude the COUNTY from retaining the services of other persons or entities undertaking the same or similar services as those undertaken by the CONTRACTOR or from independently developing or acquiring materials or programs that are similar to, or competitive with, the services provided under this Agreement. The CONTRACTOR shall coordinate, cooperate, and work with any other vendors retained by the COUNTY.

5.20 Truth in Negotiation Certificate. For all lump-sum or cost-plus fixed fee agreements exceeding \$150,000, the firm awarded the contract must execute a truth in negotiation certificate stating that the wage rates and other factual unit costs are accurate, complete and current, at the time of contracting. If applicable, the original Agreement price and any additions shall be adjusted to exclude any significant sums by which the COUNTY determines the Agreement price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such adjustments shall be made within one (1) year following the end of the Agreement. Execution of this Agreement constitutes execution of the Truth in Negotiation Certificate.

5.21 Codes and Regulations. All work completed under this Agreement shall conform to all applicable federal, state and local statutes, codes, regulations and ordinances.

5.22 Public Records / Copyrights

A. All electronic files, audio and/or video recordings, and all papers pertaining to any activity performed by the CONTRACTOR for or on behalf of the COUNTY shall be the property of the COUNTY and will be turned over to the COUNTY upon request. In accordance with Chapter 119, Florida Statutes, each file and all papers pertaining to any activities performed for or on behalf of the COUNTY are public records available for inspection by any person even if the file or paper resides in the CONTRACTOR'S office or facility. The CONTRACTOR shall maintain the files and papers for not less than three (3) complete calendar years after the project has been completed or terminated, or in accordance with any grant requirements, whichever is longer. Prior to the close out of the Agreement, the CONTRACTOR shall appoint a records custodian to handle any records requests and shall provide the custodian's name and telephone number(s) to the COUNTY.

B. Any copyright derived from any agreement derived from this solicitation and contract shall belong to the author. The author and the CONTRACTOR shall expressly assign to the COUNTY nonexclusive, royalty free rights to use any and all information provided by the CONTRACTOR in any deliverable and/or report for the COUNTY'S use which may include publishing in COUNTY documents and distribution as the COUNTY deems to be in the COUNTY's best interests. If anything included in any deliverable limits the rights of the COUNTY to use the information, the deliverable shall be considered defective and not acceptable, and the CONTRACTOR will not be eligible for any compensation.

5.23 Public Entity Crimes. A person or affiliate who has been placed on the convicted vendor list following a conviction of a public entity crime may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under any contract with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.

5.24 Prohibition Against Contingent Fees. The CONTRACTOR warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the CONTRACTOR, to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONTRACTOR, any fee, commission, percentage, gift or other consideration contingent upon or resulting from the award or making of this Agreement.

5.25 Right to Audit. The COUNTY reserves the right to require CONTRACTOR to submit to an audit by any auditor of the COUNTY'S choosing. CONTRACTOR shall provide access to all of its records which relate directly or indirectly to this Agreement at its place of business during regular business hours. CONTRACTOR shall retain all records pertaining to this Agreement and upon request make them available to the COUNTY for three (3) years following expiration of the Agreement. CONTRACTOR agrees to provide such assistance as may be necessary to facilitate the review or audit by the COUNTY to ensure compliance with applicable accounting and financial standards. Additionally, CONTRACTOR agrees to include the requirements of this provision in all contracts with subcontractors and material suppliers in connection with the work performed hereunder.

If an audit inspection or examination pursuant to this section discloses overpricing or overcharges of any nature by the CONTRACTOR to the COUNTY in excess of one percent (1%) of the total contract billings, in addition to making adjustments for the overcharges, the reasonable actual cost of the COUNTY'S audit shall be reimbursed to the COUNTY by the CONTRACTOR. Any adjustments and/or payments which must be made as a result of any such audit or inspection of the CONTRACTOR'S invoices and/or records shall be made within a reasonable amount of time, but in no event shall the time exceed ninety (90) days, from presentation of the COUNTY'S audit findings to the CONTRACTOR.

5.26 Omission from the Specifications. The apparent silence of this Agreement and its Exhibits regarding any details, or the omission from the specification of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail, and that only materials and workmanship of first quality are to be used. All interpretations of this specification shall be made upon the basis of this Agreement.

5.27 Risk of Loss.

A. The CONTRACTOR assumes the risk of loss of damage to the COUNTY'S property during possession of such property by the CONTRACTOR, and until delivery to, and acceptance of, that property to the COUNTY. The CONTRACTOR shall immediately repair, replace or make good on the loss or damage without cost to the COUNTY, whether the loss or damage results from acts or omissions (negligent or not) of the CONTRACTOR or a third party.

B. The CONTRACTOR shall indemnify and hold the COUNTY harmless from any and all claims, liability, losses and causes of action which may arise out of the fulfillment of this Agreement. The CONTRACTOR shall pay all claims and losses of any nature whatsoever in connection therewith, and shall defend all suits, in the name of the COUNTY when applicable, and shall pay all costs and judgments which may issue thereon.

5.28 Availability of Contract to Other County Departments or Agencies. The CONTRACTOR hereby agrees that any COUNTY department or other agency may avail itself of this Agreement and purchase any and all items specified herein from the CONTRACTOR at the prices established herein. Under these circumstances, a contract modification shall be issued by the COUNTY identifying the requirements of the additional department or agency.

5.29 Business Hours of Operation. No work shall be done on Saturday, Sunday, County holidays, or on any days between the hours of 5:00 p.m. and 8:00 a.m. except when such work is necessary for the proper care and protection of the work already performed, and when permission to do such work is secured from the COUNTY representative. No overtime work shall be started without prior approval of the immediate project manager or designee.

5.30 Compliance with Federal Standards. All items to be purchased under this Agreement shall be in accordance with all governmental standards, to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).

Article 6. General Conditions

6.1 This Agreement is made under, and in all respects shall be interpreted, construed, and governed by and in accordance with, the laws of the State of Florida. Venue for any legal action resulting from this Agreement shall lie in Lake County, Florida.

6.2 Neither Party may assign any rights or obligations under this Agreement to any other party unless specific written permission from the other party is obtained.

6.3 The captions utilized in this Agreement are for the purposes of identification only and do not control or affect the meaning or construction of any of the provisions hereof.

6.4 This Agreement shall be binding upon and shall inure to the benefit of each of the parties and of their respective successors and permitted assigns.

6.5 This Agreement may not be amended, released, discharged, rescinded or abandoned, except by a written instrument duly executed by each of the parties hereto.

6.6 The failure of any party hereto at any time to enforce any of the provisions of this Agreement will in no way constitute or be construed as a waiver of such provision or of any other provision hereof, nor in any way affect the validity of, or the right thereafter to enforce, each and every provision of this Agreement.

6.7 During the term of this Agreement the CONTRACTOR assures the COUNTY that it is in compliance with Title VII of the 1964 Civil Rights Act, as amended, and the Florida Civil Rights Act of 1992, in that the CONTRACTOR does not on the grounds of race, color, national origin, religion, sex, age, disability or marital status, discrimination in any form or manner against the CONTRACTOR's employees or applicants for employment. The CONTRACTOR understands and agrees that this Agreement is conditioned upon the veracity of this statement of assurance.

6.8 The CONTRACTOR shall at all times comply with all Federal, State and local laws, rules and regulations.

6.9 The invalidity or unenforceability of any particular provision of this Agreement shall not affect the other provisions hereof, and this Agreement shall be construed in all respects as if such invalid or unenforceable provisions were omitted.

6.10 The parties will exercise every reasonable effort to meet their respective obligations hereunder, but shall not be liable for delays resulting from force majeure or other causes beyond the reasonable control, including, but not limited to, compliance with any Government law or regulation, acts of nature, acts or omissions of the other party, Government acts or omissions, fires, strikes, national disasters, wars, riots, transportation problems and/or any other cause whatsoever beyond the reasonable control of the parties. Any such cause will extend the performance of the delayed obligation to the extent of the delay so incurred.

6.11 Wherever provision is made in this Agreement for the giving, service or delivery of any notice, statement or other instrument, such notice shall be in writing and shall be deemed to have been duly given, served and delivered, if delivered by hand or mailed by United States registered or certified mail or sent by facsimile, addressed as follows:

If to CONTRACTOR:

*PAT DEESE, CFO
351 CENTRAL
LAKE DRIVE
SANFORD, FL
32771*
Terry Ross, President
930 Thomas Ave.
Leesburg, Florida 34748

If to COUNTY:

County Manager
Lake County Administration Building
315 West Main Street, Suite 308
Post Office Box 7800
Tavares, Florida 32778-7800

Each party hereto may change its mailing address by giving to the other party hereto, by hand delivery, United States registered or certified mail notice of election to change such address.

Article 7. Scope of Agreement

7.1 This Agreement is intended by the parties hereto to be the final expression of their Agreement, and it constitutes the full and entire understanding between the parties with respect to the subject hereof, notwithstanding any representations, statements, or agreements to the contrary heretofore made.

7.2 This Agreement contains the following Exhibit:

Exhibit A	Scope of Services
Exhibit B	Pricing Section

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the respective dates under each signature: COUNTY through its Board of County Commissioners, signing by and through its Chairman, authorized to execute same by Board Action on the 26 day of February, 2013 and by CONTRACTOR through its duly authorized representative.

CONTRACTOR

Pat Reese, CFO
Joey Batchelor, President
Guardian Fueling Technologies, Inc.

This 31 day of January, 2013.

COUNTY

ATTEST:

[Signature]
Neil Kelly, Clerk of the
Board of County Commissioners
of Lake County, Florida

[Signature]
Leslie Campione
Chairman

This 26th day of February, 2013.

Approved as to form and legality:

[Signature]
Sanford A. Minkoff
County Attorney

EXHIBIT A
SCOPE OF SERVICES
PAGE 1 OF 6

SCOPE OF SERVICES

The Lake County Fleet Division requires the provision of a new Fuel Management System having the capability to control, authorize, and record the dispensing of fuel/oil products as a stand-alone system with unattended operation on a 24/7 basis for four (4) fuel sites with multiple pumps at each location. The system will be fully "integrated / compatible" with the existing fleet management software (Ron Turley & Associates – RTA version 6.6) to allow for remote administration of the fuel management system. All system connectivity shall be wireless in nature.

The product must be compatible with the County's current equipment and technology, and utilize existing fuel site equipment such as dispensers, hoses, nozzles, electrical sources and supplies, junction boxes, cabling and conduit, wherever possible. In total, there are more than 500 vehicles that utilize the County's fuel facilities. Fueling is tracked using "RTA" version 6.6 -fleet management software.

The equipment to be furnished must be designed to meet the following specifications:

- National Electrical Code, NFPA #70-2008
- Uniform Fire Code
- Underwriters Laboratories UL1238 and 913
- CSA C22.2 No 142 & 157
- FCC Part 15, Class A
- National Weights and Measures Certification

Fuel Management software must provide:

- Autonomous security, control, and accounting operations requiring automatic capture of vehicle number.
- System must capture input of PIN number for employee making the transaction and input of odometer for the vehicle receiving fuel.
- System must fully integrate with existing "RTA" version 6.6 fleet management software. (Probably have to coordinate with RTA the writing of an additional cfi module).

Fuel Island Controller function:

- Will evaluate data and upon verification that the data meets all acceptance criteria (i.e. vehicle is within allowable mileage limits as designated by Fleet personnel)
- Identify vehicle and driver using the media associated with the installed system, to include capability to receive, store, and update odometer readings.
- Allow fuel dispenser to be activated (at the Astatula location this includes dispensing of oil in quart containers).
- Record all fueling transaction information – vehicle number, employee number, odometer reading, pump number, total gallons pumped, and price per gallon.

EXHIBIT A
SCOPE OF SERVICES
PAGE 2 OF 6

- Transfer fueling transactions to remotely located RTA fleet management software.

Performance:

System Components: The fuel management system should consist of the following or equivalent:

- A device to provide a means to identify the Property number to recognize and provide for input of Employee ID, to recognize and provide for input of Odometer Reading, and to identify from which pump the customer would like to obtain fuel
- A Fuel island controller, located on the fuel island, should be used to:

Turn fuel dispensers on and off, monitor fuel dispensed, receive and send data, recognize authorized fleet vehicle users, and interface with dispensers and tank level monitoring systems. The fuel island controller should have flash memory in order to be updated via telephone, it should also store between 2,000 to 4,000 fueling transaction with data to identify the vehicle, user, type of fuel, amount of fuel, pricing, date/time stamp and additional information.

The new system must be integrated with Fleet Management Software currently in use (RTA). Software should be capable of transferring transaction data in a standard format (such as flat ASCII file, comma delimited, XML). Software should include an interface with fleet management software to allow invoicing from RTA Fleet Management software. Software must have the capability to be used on a network with multiple seats. This software must be compatible with Windows operating systems (Windows XP Professional, Vista, or 2007) and use either an Access or SQL database system.

System Configuration:

The fuel island equipment should be configured to authorize and control the dispensing of fuel based on the information supplied to the Fuel island controller by the method/mode proposed, such as:

- a) Automotive information module.
- b) Read/write keys.
- c) Magnetic smart cards.

Data such as wireless ID Tag, site signature, vehicle ID, fuel type, quantity limits, odometer reading, and fuel island controller stored data (site signature, RF/ID Tag ID to be processed by the fuel island controller prior to authorizing a fueling operation.

Upon completion of a fueling operation, a fueling transaction (time measured to the second, date, pump ID, hose number, quantity, transaction type, operator name and

EXHIBIT A
SCOPE OF SERVICES
PAGE 3 OF 6

number, vehicle ID, and odometer) must be recorded by the fuel island controller for later transfer to the software.

System Capabilities:

- (a) Each fuel island controller must have the ability to simultaneously control up to eight (8) hoses. Each fuel island controller reader should store between 2,000 to 4,000 transactions.
- (b) The fuel island controllers must have a time out to deactivate a hose should the pulse count and/or fueling stop. This missing pulse detector should be variable with the supervisor being able to set it as required.
- (c) Each hose should have the capability to be individually activated
- (d) Number of pulses for each unit of measurement, at least up to 1000
- (e) Ability to interface with electronic dispensers is desired.
- (f) The fuel island controller must permit manual override of the fuel island controller should any problem occur. The system must allow for remote lock-out and reset of the fuel island controller. The override must be a complete, total by pass of the fuel island controller and must be able to be completed instantaneously from off-site location.

Operator Input at Fueling Station:

The operator (the individual performing the fueling) will (swipe a card/insert a key/input information) to identify property number, input a PIN number to identify operator, input current odometer reading, choose a pump number, remove the fuel nozzle from the dispenser, move the fuel dispenser's reset handle to the fueling position, insert the fuel nozzle into the filler neck associated with the vehicle's fuel tank, and dispense fuel. Upon completion of fueling operations the operator will remove the fuel nozzle from the filler neck and reinsert the fuel nozzle into the dispenser, after turning off the dispenser's reset handle. The control, authorization and accounting operations are all autonomous and carried on unknown to the individuals using the fuel facilities.

Data Management and Reporting

Each fuel island controller should have the capability to be downloaded by a fleet employee at their convenience or on a time-of-day programmable basis. Software should be capable of unattended dialing and downloading. When automatically downloading, the software should dial each site in sequence, returning to sites whose modem is busy on first or second attempts. Following downloading, transaction data must be available for report generation. Software should operate on an IBM compatible PC or server using the previously mentioned Windows operating systems.

EXHIBIT A
SCOPE OF SERVICES
PAGE 4 OF 6

Software should provide the following information at the Central Controller as a transaction record:

- (a) Vehicle odometer and hour meter
- (b) Vehicle/Equipment ID Number (Property number)
- (c) User ID (PIN for each Employee)
- (d) Transaction Number
- (e) Number of gallons dispensed to tenths of gallons
- (f) Fuel site
- (g) Date & time (to the second)
- (h) Pump number
- (i) Product number

Software must be capable of reporting diagnostic error to operator and Central Controller. Error messages must report the nature of the error and report this information to Central Controller.

Storage:

In the event of a power failure, the system should have the capability to store all data collected up to the time of the power failure for a minimum period of three months.

The fuel island controller at each fueling site should have the ability to operate if the Central Controller is down, limited only by the fuel island controller's internal storage capacity. There should be a method to access transaction information should there be data transmission problems.

Design:

The equipment should be designed for operation by non-technical personnel. Suitable clearance and access should be provided to all maintainable points and the fuel island controller should be constructed in a modular manner.

Environment:

The operator interface with the fuel management system is outdoors and exposed to the elements. Thus, the fuel island controller and all related components/modules, must have an operating range of 20° to 140° Fahrenheit;

Utility Support Services:

The fuel island controller equipment should be designed to operate from 120 VAC, 60 Hz single-phase power.

EXHIBIT A
SCOPE OF SERVICES
PAGE 5 OF 6

Safety:

Fuel management system equipment must be provided with all necessary safety devices and guards to protect the operator. All primary operator control buttons, switches, etc. must be grouped and mounted in a location affording the operator convenient access to the controls. Essential safety operating instructions must identify safety and health hazards associated with the equipment and the procedures and practices necessary for safe operations. Placards must be provided to warn operator or maintenance personnel of hazardous areas that could cause injury. Installation manuals and maintenance manuals include all necessary safety and hazardous conditions warnings.

Training:

Qualified instructors must provide on-site training of personnel in the functions of operation, maintenance, and repair as they apply to each specific item of equipment. Supervisors and operators at each refueling site must also be provided training in the operation of the Fuel island controllers. Training on software can be conducted at a specified computer site location.

Maintenance and Spare Parts:

Maintenance Agreement - The responding organization must agree to provide system maintenance on a yearly renewable maintenance contract for the life of the system.

Spare parts - The responding organization must agree to sell spare parts at a reasonable rate for the operating life of the equipment, estimated to be at least 20 years.

Additional Requirements:

Semi-Manual Mode. The fuel island controller must have the capability to record fuel dispensed in emergency situations when there is a need for vehicles without keys or cards or automotive information modules to be refueled and yet fuel accountability is still desired. It is expected that individual fuel island controllers may be put into a semi manual mode by the supervisor. When in this mode, fuel can be dispensed by any pump as if the fuel island controller were not functioning, but the Fuel island controller will record all transactions as semi manual transactions.

Self-diagnostic capability. - The fuel island controller should permit internal diagnostic testing of boards, LCD, and keypad and possibly other critical items.

Toll free telephone support with a customer help desk must be available to assist in trouble-shooting the system's hardware and software. Additionally, a means of dialing into the fuel island controllers to perform diagnostics is desirable.

EXHIBIT A
SCOPE OF SERVICES
PAGE 6 OF 6

Extended Maintenance Agreements. The company providing the equipment should provide extended agreements for maintenance of equipment and software for at least ten (10) years.

Product Price Detail Information Required

- 1- Fueling Station Hardware necessary to activate all four (4) fueling sites. Hardware shall be itemized.
- 2- Costs associated with Fleet Fuel Management Software, with specific detail provided in regards to integration with faster version 5-69-109.
- 3- Software licensing fees (if any) for the terms of contract.
- 4- Software maintenance agreement (if any) term of contract.

Labor Rate Information

- 1- Product Application Fleet fuel Management software and program installation.
- 2- Hardware installation/ integration for Sites.
- 3- Support (troubleshooting of system hardware and software

Current Site Information (provided for general information only)

Location	Tank Capacity/ Gallons	Fuel Type	Pump Model #
Astatula Fuel Site	20,000	Diesel	9153RDXTW-1C
13130 County Landfill Rd	30,000	Diesel	9153RDXTW-1C
Tavares, FL 32778	20,000	Unleaded	9153RDXTW-1C (2 each)
Leesburg Fuel Site	2,000	Diesel	25C
2300 Griffin Road	500	Unleaded	25C
Leesburg, FL 34748	500	Unleaded	1820RC
	500	Off Road Diesel	25C
Minneola Fuel Site	5,000	Unleaded	25
609 Disston Avenue	500	Diesel	1820RC
Minneola, FL 34755	500	Diesel	1820RC
	500	Off Road Diesel	25C
Umatilla Fuel Site	2,000	Diesel	25
19720 East Fifth Street	500	Unleaded	1820RC
Umatilla, FL 32784	500	Unleaded	1820RC
	500	Off Road Diesel	25C

EXHIBIT B: PRICING SHEET
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Pricing Basis A: Provision and Installation of Required Systems on a System-by-System Optional Basis.

Under this pricing basis, the Umatilla Fuel Site system will be ordered immediately upon award, with the other sites to be ordered when and if additional funding becomes available. The provide/install effort at each individual location shall not exceed thirty (30) calendar days. The vendor may propose a shorter individual location provide/install period by completing this space: ____ calendar days.

Item A.1 (Base Item) Umatilla Fuel Site

A.1.1 Provide and Install New Pump Control System at the Umatilla Fuel Site: \$ 9,900.50

A.1.2 Provide first year maintenance upon system acceptance: \$ INC /month, \$ INC /year
A.1.3 Provide second year maintenance of the system: \$ INC /month, \$ 918.75 /year
A.1.4 Provide third year maintenance of the system: \$ INC /month, \$ 918.75 /year
A.1.5 Provide fourth year maintenance of the system: \$ INC /month, \$ 918.75 /year
A.1.6 Provide fifth year maintenance of the system: \$ INC /month, \$ 918.75 /year

Total provide and maintain price for item A.1: \$ 13,575.50

Item A.2 (Option Item) Minneola Fuel Site

A.2.1 Provide and Install New Pump Control System at the Minneola Fuel Site: \$ 7690.97

A.2.2 Provide first year maintenance upon system acceptance: \$ INC /month, \$ INC /year
A.2.3 Provide second year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.2.4 Provide third year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.2.5 Provide fourth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.2.6 Provide fifth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year

Total provide and maintain price for item A.2: \$ 11,365.97

Item A.3 (Option Item) Leesburg Fuel Site

A.3.1 Provide and Install New Pump Control System at the Leesburg Fuel Site: \$ 7690.97

A.3.2 Provide first year maintenance upon system acceptance: \$ INC /month, \$ INC /year
A.3.3 Provide second year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.3.4 Provide third year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.3.5 Provide fourth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
A.3.6 Provide fifth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year

Total provide and maintain price for item A.3: \$ 11,365.97

Item A.4 (Option Item) Astatula Fuel Site

A.4.1 Provide and Install New Pump Control System at the Astatula Fuel Site: \$ 7690.97

A.4.2 Provide first year maintenance upon system acceptance: \$ INC /month, \$ INC /year
A.4.3 Provide second year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year

EXHIBIT B: PRICING SHEET

PAGE 2 OF 2

A.4.4 Provide third year maintenance of the system: \$ 76.46 /month, \$ 918.75 /year
 A.4.5 Provide fourth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year
 A.4.6 Provide fifth year maintenance of the system: \$ 76.56 /month, \$ 918.75 /year

Total provide and maintain price for item A.4: \$ 11,365.91

Pricing Basis B: (Option) Provision and Installation of Required Systems on a Concurrent Basis.

Under this basis, all of the four systems will be ordered and installed concurrently or sequentially immediately upon award, with maintenance to commence upon completion and acceptance of all four systems. The total provide/install effort for all locations in the aggregate under this pricing basis shall not exceed ninety (90) calendar days. The vendor may propose a shorter "all systems" provide/install period by completing this space: _____ calendar days.

Item B. (Option) All Fuel Sites Provided and Installed as a Single Undertaking

B.1 Provide and Install New Pump Control System at all Fuel Sites: \$ 32,973.41
 B.2 Provide first year maintenance upon system acceptance: \$ INC. /month, \$ INC. /year
 B.3 Provide second year maintenance of the system: \$ 300.25 /month, \$ 3675.00 /year
 B.4 Provide third year maintenance of the system: \$ 300.25 /month, \$ 3675.00 /year
 B.5 Provide fourth year maintenance of the system: \$ 300.25 /month, \$ 3675.00 /year
 B.6 Provide fifth year maintenance of the system: \$ 300.25 /month, \$ 3675.00 /year

Total provide and maintain price for item B: \$ 47,673.41

By Signing this Proposal the Proposer Attests and Certifies that:

- It satisfies all legal requirements (as an entity) to do business with the County.
- The undersigned vendor acknowledges that award of a contract may be contingent upon a determination by the County that the vendor has the capacity and capability to successfully perform the contract.
- The proposer hereby certifies that it understands all requirements of this solicitation, and that the undersigned individual is duly authorized to execute this proposal document and any contract(s) and/or other transactions required by award of this solicitation.

Certification Regarding Acceptance of County Electronic Payable Process

Vendor will accept payment using the County's VISA-based electronic payment system: ☒ Yes ☐ No

Purchasing Agreements with Other Government Agencies

This section is optional and will not affect contract award. If Lake County awarded you the proposed contract, would you sell under the same terms and conditions, for the same price, to other governmental agencies in the State of Florida? Each governmental agency desiring to accept to utilize this contract shall be responsible for its own purchases and shall be liable only for materials or services ordered and received by it. ☒ Yes ☐ No (Check one)

Certification Regarding Felony Conviction

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? ☐ Yes ☒ No (Check one)